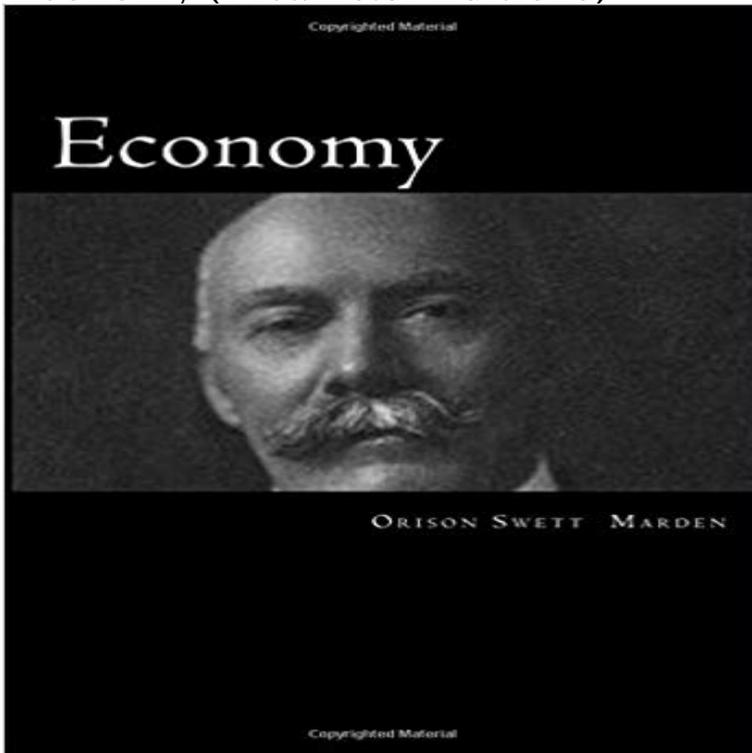


## Economy (Mcallister Editions)



Born in New England in 1850, Marden had a difficult infancy, as both his parents died when he was a child. Shuttled from one guardian to another, he worked as a hired boy to earn his keep. Inspired by an early self-help book by the Scottish author Samuel Smiles, he set out to improve himself and his life circumstances. He attended Boston University, where he graduated in 1871, and Andover Theological Seminary. He later earned an M.D. in 1881 and an LL.B. degree in 1882, both in Harvard. Then, he studied at the Boston School of Oratory. During his college days he worked at catering and hotel management and was so successful that he had \$20,000 (around \$500,000 in today's dollars) in capital when he finished his formal training. He bought a property in Rhode Island and developed a resort area. During the 1890s Financial Depression, he lost his hotel. He moved to Chicago, where he worked as hotel manager during the Worlds Fair of 1893. Then he went back to Boston and started over again. He never accepted defeat. On the contrary, the hard times inspired him to put together his ideas -particularly concerning optimism-, in a first book, *Pushing to the Front*, published in 1894, only two years after he had lost everything. It became an immediate success, a true best seller of its time, with phenomenal circulation. He followed this with over 60 books and booklets mostly on the subjects of success, the cultivation of will-power, and positive thinking; but he also wrote on health, fitness and aging well, sexual education, and women equality. Besides Samuel Smiles, Marden cites as influences on his thinking the works of Oliver Wendell Holmes, Jr. and Ralph Waldo Emerson, forerunners of what, by the 1890s, was called the New Thought Movement. In 1897 he founded *Success Magazine*, and later became a regular contributor to Elizabeth Townes' *New*

Thought magazine Nautilus during the first two decades of the 20th century. Marden, as other contemporary writers of New Thought (like William Walker Atkinson, Wallace Wattles, and Elizabeth and William Towne) believed that our thoughts influence our lives and our life circumstances. They believed that thoughts are things, and because of the Law of Attraction (like attracts like), we must be very careful with what and how we think. He said, We make the world we live in and shape our own environment with our thoughts. Yet although he is best known for his books on financial success, he always emphasized that this would come as a result of cultivating ones personal development: The golden opportunity you are seeking is in yourself. It is not in your environment; it is not in luck or chance, or the help of others; it is in yourself alone. His book titles express eloquently this outlook of cheerful optimism and confidence. He averaged two books a year, from Pushing to the Front in 1894, to his last in 1924, when he died at the age of 74. He had some two million words in as yet unpublished manuscripts. Although they are one hundred years old, his books are so current that they seem to have been written precisely for our time. A time where, more than ever, we need balance, faith and perseverance; we need happiness, cheerfulness and Truth; and above it all, we need PEACE and we need LOVE... The broadness of Mardens education in history, philosophy, spirituality and more, and his ability to condense and transmit knowledge with remarkable clarity -in an entertaining and engaging way, make these readings a requirement for whoever in this life is searching for success, or just looking for lifes answers. Over 50 of his books have been published as part of our Timeless Wisdom collection. You can find references on him and other authors at the end of the book.

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