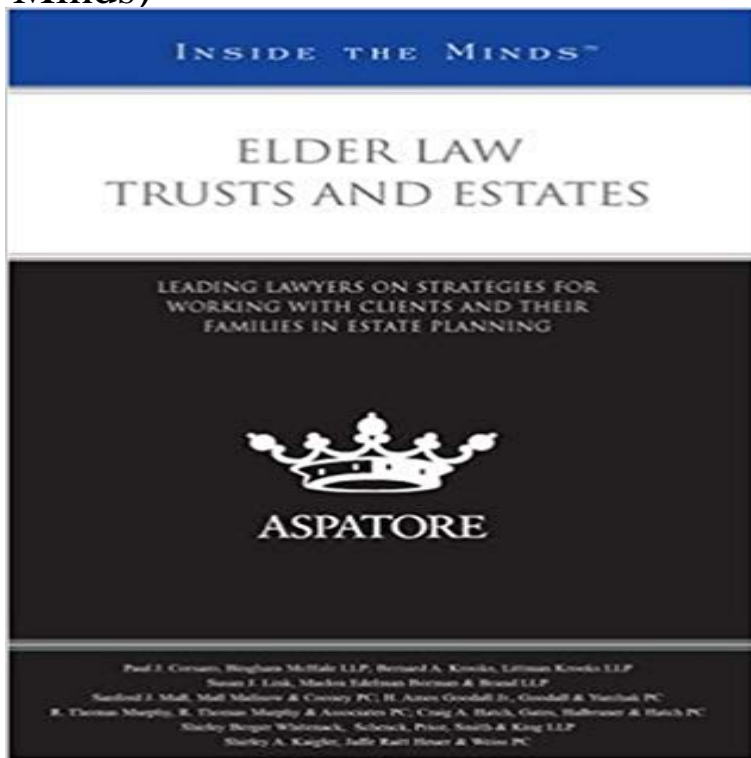


# Elder Law Trusts and Estates: Leading Lawyers on Strategies for Working with Clients and Their Families in Estate Planning (Inside the Minds)



Elder Law Trusts and Estates is an authoritative, insiders perspective on best practices for working with clients and their families during the estate planning process. Featuring partners and chairs from law firms around the nation, these experts guide the reader step by step through the estate planning process when working with elderly clients and offer advice on overcoming common challenges in asset protection by ensuring appropriate documentation, managing timing, and avoiding tax problems. These top lawyers discuss the importance of understanding the clients goals by obtaining key information, developing a good attorney-client relationship, and managing interactions with family members who may be involved in the estate planning process. Additionally, these leaders outline important jurisdictional considerations and offer their thoughts on recent regulatory developments and trends that will have an impact on estate planning. The different niches represented and the breadth of perspectives presented enable readers to get inside some of the great legal minds of today, as these experienced lawyers offer up their thoughts around the keys to navigating an ever-evolving area of law. Inside the Minds provides readers with proven business intelligence from C-Level executives (Chairman, CEO, CFO, CMO, Partner) from the worlds most respected companies nationwide, rather than third-party accounts from unknown authors and analysts. Each chapter is comparable to an essay/thought leadership piece and is a future-oriented look at where an industry, profession or topic is headed and the most important issues for the future. Through an exhaustive selection process, each author was hand-picked by the Inside the Minds editorial board to author a chapter for this book. Chapters Include: 1. Paul J. Corsaro, Partner, Bingham McHale LLP - A Client-Oriented Approach to Estate

Planning 2. Bernard A. Krooks, Founding Partner, Littman Krooks LLP - Creating an Asset Protection Plan for Elder Law Clients 3. Susan J. Link, Partner, Maslon Edelman Borman & Brand LLP -Transferring Assets to the Next Generation: Strategies for Effective Estate Planning 4. Sanford J. Mall, Founder and Senior Partner, Mall Malisow & Cooney PC - Elder Law Estate Planning: A Step-By-Step Guide 5. H. Amos Goodall Jr., Partner, Goodall & Yurchak PC - Meeting the Elder Clients Goals through Personalized Estate Planning 6. R. Thomas Murphy, President, R. Thomas Murphy & Associates PC -Serving the Aging Client: Best Practices for Estate Planning 7. Craig A. Hatch, Shareholder, Gates, Halbruner & Hatch PC -Understanding Clients Objectives to Achieve the Best Possible Result 8. Shirley Berger Whitenack, Partner, Schenck, Price, Smith & King LLP -Putting the Client First in Elder Law 9. Shirley A. Kaigler, Partner, Jaffe Raitt Heuer & Weiss PC - Working with the Elderly Client and Their Family in Estate Planning

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