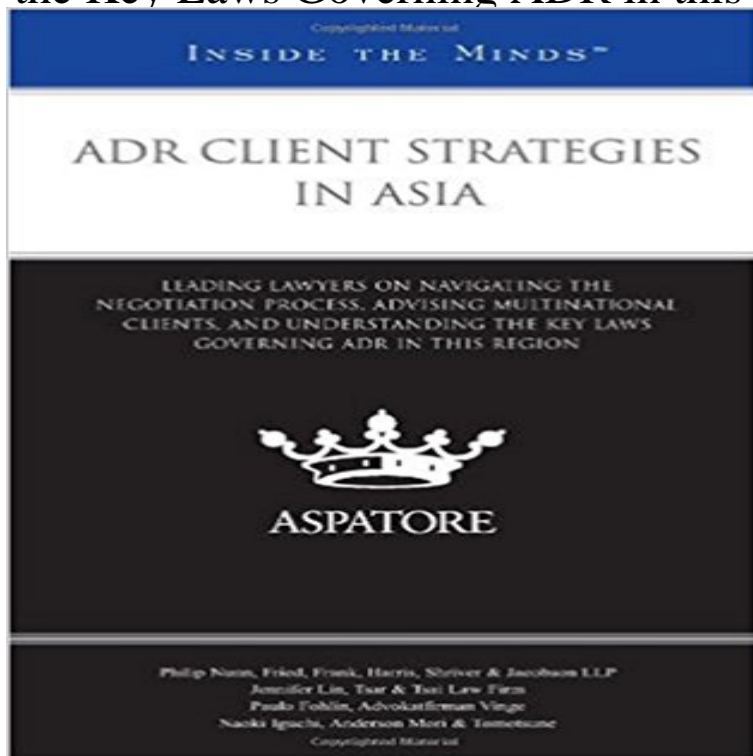


## ADR Client Strategies in Asia: Leading Lawyers on Navigating the Negotiation Process, Advising Multinational Clients, and Understanding the Key Laws Governing ADR in this Region (Inside the Minds)



ADR Client Strategies in Asia is an authoritative, insiders perspective on key strategies for representing and advising clients in arbitration and mediation proceedings in Asia. Featuring partners from law firms across the region, including top attorneys from Japan, Hong Kong, and Taiwan, these experts guide the reader through the rules that govern Asian law systems as they discuss the unique features of legislation in this region and explain factors driving upcoming changes and trends. These leaders offer tips on helping clients understand the negotiating environments and ADR processes of this region and share their insight on key issues facing multinational companies involved in ADR in Asia. Additionally, these authors reveal their advice on understanding the clients goals, bringing parties together when negotiations break down, and consulting experts during the research process. The different niches represented and the breadth of perspectives presented enable readers to get inside some of the great legal minds of today, as these experienced lawyers offer up their thoughts around the keys to success within this ever-evolving area of law. Inside the Minds provides readers with proven business intelligence from C-Level executives and lawyers (Chairman, CEO, CFO, CMO, Partner) from the worlds most respected companies and firms nationwide. Each chapter is comparable to an essay/thought leadership piece and is a future-oriented look at where an industry, profession, or topic is heading and the most important issues for the future. Each author has been selected based upon their experience and C-level standing within the professional community. Chapters Include: 1. Philip Nunn, Partner, Fried, Frank, Harris, Shriver & Jacobson LLP - Mediation and Alternative Dispute Resolution in Hong Kong 2. Jennifer Lin, Managing Partner, Tsar & Tsai Law Firm -

Arbitration in Taiwan 3. Paulo Fohlin, Partner, Advokatfirman Vinge - Understanding Arbitration in International China-Related Matters: Recent Developments and Potential Trends 4. Naoki Iguchi, Partner, Anderson Mori & Tomotsune - Arbitration Law and Trends in Japan Appendices Include: Appendix A: Mainland Chinese Arbitration Law Appendix B: Beijing Arbitration Commission Arbitration Rules

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